

# PlayMaker Standard Chart Defined

PlayMaker offers a variety of standard charts to analyze your individual and team performance, available in the *Charts* section of the application. As a reminder, all information presented will be limited to the permissions granted to each individual.

Charts default to the current month-to-date but can be adjusted to a custom period. In addition, the chart information can be exported to a CSV (comma separated value spreadsheet) file.

The standard charts available include the following:

- # of Admits By Contact Type Y-T-D
- # of Admits By Primary Physician
- # of Non-Admits by Non-Admit Reason YTD
- Admits Per Month
- Average Pending-to-Admit Conversion Time
- Contacts By Rating
- Expense to Admit Overview by Rep
- Expenses by Referral Source
- Referrals by Status by Sales Rep (sorted by Admits)
- Referrals by Status by Sales Rep (sorted by Non-Admits)
- Referrals by Status by Sales Rep (sorted by Pending)
- Total Expenses by Account